



Direct Marketing Award Details

Title:	Direct Marketing for Chocolate/Candy/Delicatessen Concession(s) at Departure/Transit Lounge, Terminals 1, 2, 3 and 4, Singapore Changi Airport	File Reference:	CAG000/CM/2019/T13
Location and Size:	Concession A Premises A2: Departure/Transit Lounge East, Terminal 1 (174 sqm or thereabouts); and Premises A3: Departure/Transit Lounge East, Terminal 1 (35 sqm or thereabouts).	Concession Category:	Retail
		No. of Concession(s):	Concession A: 2 Premises Concession B: 4 Premises Concession C: 2 Premises Concession D: 1 Premises
	Concession B Premises B1: Departure/Transit Lounge North, Terminal 2 (240 sqm or thereabouts); Existing Premises B2: Departure/Transit Lounge Central, Terminal 2 (126.5 sqm or thereabouts); New Premises B2: Departure/Transit Lounge Central, Terminal 2 (162 sqm or thereabouts); Premises B3: Departure/Transit Lounge North, Terminal 2 (93 sqm or thereabouts); and Premises B4: Departure/Transit Lounge South, Terminal 2 (68 sqm or thereabouts).		
	Concession C Premises C1: Departure/Transit Lounge South, Terminal 3 (219 sqm or thereabouts); and Premises C2: Departure/Transit Lounge North, Terminal 3 (150 sqm or thereabouts).		
	Concession D Premises D: Departure/Transit Lounge South, Terminal 4 (431.4 sqm or thereabouts).		

Tenancy Period : **Concession A**

Premises A2: Three (3) years from 11 April 2020 to 10 April 2023; and

Premises A3: Three (3) years from 11 June 2020 to 10 June 2023.

Concession B

Premises B1: Three (3) years from (i) 12 Mar 2020 or (ii) upon the handover of the unit to the Tenant, whichever is later of (i) or (ii);

Existing Premises B2: From 1 May 2020 to (i) 30 Aug 2021 or (ii) upon the takeover of the Premises from the Tenant for T2E works, whichever is later of (i) or (ii);

New Premises B2: From (i) 1 Sep 2021 or (ii) upon the handover of the Premises to the Tenant, whichever is later of (i) or (ii), to 30 April 2023;

Premises B3: Three (3) years from 1 May 2020 to 30 Apr 2023; and

Premises B4: Three (3) years from 12 Mar 2020 to 11 Mar 2023.

Concession C

Premises C1: Three (3) years from 24 Mar 2020 to 23 Mar 2023; and

Premises C2: Three (3) years from 9 Jun 2020 to 8 Jun 2023.

Concession D

Premises D: Four (4) years from 31 Oct 2021 to 30 Oct 2025.

Renewal Option: 2 years for all Premises, with the exception of Existing Premises B2 and Concession D

Publication Details

Direct Marketing 1 July 2019

Opening Date:

Successful Operator's Details

Company Name:

- **Concessions A, C and D – Focus Network Agencies (Singapore) Pte. Ltd.**
 - **Premises A2, C1, C2 and D (“The Cocoa Trees”); and**
 - **Premises A3 (“Taste Singapore”)**

- **Concession B – The Nuance Group (Singapore) Pte. Ltd. (“Sweet Garden”)**