



### **Invitation for Direct Marketing Exercise**

Changi Airport Group (Singapore) Pte. Ltd. ("CAG(S)") would like to invite established retailers to participate in a Direct Marketing Exercise for the Specialty/Brand Name Shop Concessions at the Departure/Transit Lounge North and South, Level 2 of Terminal 3.

We are looking for exciting and unique mid-price specialty brands and concepts that will inject buzz to and differentiate the retail offering at Terminal 3 of Singapore Changi Airport. All product categories may be considered, except for Liquor & Tobacco, Perfumes & Cosmetics.

Interested companies are encouraged to submit bids for the preferred concessions. The decision of the final evaluation and award of the concessions will be at the discretion of CAG(S).

### **Details of Direct Marketing Exercise**

<b>Title:</b>	<u>Concession A</u> Direct Marketing for Specialty/Brand Name Shop Concession at the Departure/Transit Lounge South, Level 2, Terminal 3	<b>File Reference:</b>	CAG000/CM/2019/T26
		<b>Concession Category:</b>	Retail

and

Concessions B to F  
Direct Marketing for  
Specialty/Brand Name Shop  
Concessions at the  
Departure/Transit Lounge North,  
Level 2, Terminal 3

<b>Size of units:</b>	Concession A – 35 sqm or thereabouts; Concession B – 94 sqm or thereabouts; Concession C – 41 sqm or thereabouts; Concession D – 62 sqm or thereabouts Concession E – 78 sqm or thereabouts Concession F – 26 sqm or thereabouts	<b>No. of Concession(s):</b>	6
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**Tenancy Period for  
for Concessions  
A/B/C/F:** Three (3) years from 9 July 2020 to  
8 July 2023

**Tenancy Period for  
Concession D:** Three (3) years from 9 May 2020 to  
8 May 2023

**Tenancy Period for  
Concession E:** Three (3) years from 9 March 2020  
to 8 March 2023

**Renewal Option:** No

**Opening Date:** 17 September 2019

**Contact Person**

**Name:** Alicia Wong (Ms.)

**Designation:** Senior Associate, Airside Planning  
& Leasing

**Contact No.:** 6541 2128

**E-mail:** alicia.wong@changaiairport.com

**For interested operators, please request for a copy of the leasing document from Ms. Alicia Wong.**

**Important information for Site Visit**

1. Should you wish to view the site, please give prior notice of your attendance. The Airport Police Division takes about 5 to 7 working days to process the application for the Visitor Pass (for access to the airside).
2. Kindly email to the **above contact person** the following details should you wish to view the site:-
  - (i) Full Name (as in NRIC or Passport)
  - (ii) NRIC/FIN No. (with expiry date of Work Permit)
  - (iii) New Malaysian IC (compulsory for Malaysian or Singapore PR)
  - (iv) Passport No.
  - (v) Date of Birth
  - (vi) Nationality
  - (vii) Country of Birth
  - (viii) Gender
  - (ix) Race
  - (x) Mobile No.
  - (xi) Home Address
  - (xii) Company
  - (xiii) Designation

Note: Please bring along your NRIC, Passport or Work Permit with **photo attached** in exchange for the Visitor Pass for the site visit.