



## Invitation to Direct Marketing

Changi Airport Group (Singapore) Pte. Ltd. ("CAG(S)") would like to invite interested companies to participate in a Direct Marketing Exercise for the **Specialty/ Brand Name Shop Concession(s)** at the Departure/Transit Lounge North of Terminal 4.

We are looking for unique and exciting brands and concepts with a proven track record that will inject buzz to and differentiate the retail offerings at Singapore Changi Airport. Preference will be given to brands that are not already represented at Departure/ Transit Lounge of Terminal 4. All product categories may be considered, except for Liquor & Tobacco, Perfumes & Cosmetics and Watches.

The decision of the evaluation, final allocation and award of the Concession(s) will be at the absolute discretion of CAG(S).

## Details of Direct Marketing Exercise

**Title:** Direct Marketing for Specialty/Brand Name Shop Concession(s) at Departure/Transit Lounge North, Terminal 4

**File**

**Reference:** CAG/000/CM/2022/T26

**Concession**

**Category:** Retail

**Size of units:**

Concession(s)	Floor Area (sqm or thereabouts)
A	151.3 sqm
C	80.09 sqm
D	107.41 sqm
E	153.53 sqm
F	37.7 sqm
G	143.33 sqm
H	79.35 sqm
I	42.9 sqm
J	107 sqm
K	115.4 sqm
L	110.4 sqm
M	101.5 sqm
N	95.6 sqm
O	84.3 sqm

**No. of**

**Concessions:** 14

**Tenancy Period:** The Tenancy Term shall be for a period of:

Concession(s)	Tenancy Term
A, C, D, E, F, G, H, I and K	Three (3) years and six (6) months, commencing from (i) 1 June 2023 or (ii) the date of the physical handover of the Premises to the Tenant, whichever is later of (i) or (ii).
L and M	Three (3) years and six (6) months, commencing from (i) 1 May 2023 or (ii) such other date as CAG may notify the Tenant in writing, whichever is later of (i) or (ii).
J	Three (3) years and six (6) months, commencing from 22 October 2023 to 21 April 2027.
N	Three (3) years and six (6) months, commencing from 23 July 2023 to 22 January 2027.
O	Three (3) years and six (6) months, commencing from 22 April 2023 to 21 October 2026.

**Option for New Term:** No option for New Term

**Publication Details**

**Direct Marketing Opening Date:** 21 November 2022

**Contact Person(s) for the Direct Marketing Exercise**

<b>Name:</b>	Ms. Zheng Ruoming	<b>Designation:</b>	Assistant Manager, Airside Planning & Leasing
<b>Contact No.:</b>	+65 6229 5139	<b>E-mail:</b>	zheng.ruoming@changiairport.com
<b>Name:</b>	Ms. Lai Kahman	<b>Designation:</b>	Assistant Manager, Airside Planning & Leasing
<b>Contact No.:</b>	+65 6603 4972	<b>E-mail:</b>	lai.kahman@changiairport.com

**Interested operators, please request for a copy of the leasing documents from Ms. Zheng Ruoming or Ms. Lai Kahman.**

### Important Information for Site Visit

1. Should you wish to view the site, please give prior notice of your attendance. For information, the Airport Police Division will take about 7 days to process the application.
2. Kindly email to **the above contact person(s)** with the following details should you wish to view the site:-
  - i) Full Name (as per NRIC/ Passport)
  - ii) NRIC/FIN No. (compulsory to provide Expiry Date of Work Permit)
  - iii) New Malaysian IC (compulsory for Malaysian or Singapore PR)
  - iv) Passport No.
  - v) Date of Birth (in DD/MM/YYYY format)
  - vi) Nationality
  - vii) Country of Birth
  - viii) Gender
  - ix) Race
  - x) Mobile No.
  - xi) Home Address
  - xii) Company Name (as per ACRA)

Note: Please bring along Work Permit, NRIC or Passport with **photo attached** in exchange for the Visitor Pass for the site visit. Identification cards without photos attached will **not** be allowed for exchange for Visitor Passes.