



**Invitation to Direct Marketing**

Changi Airport Group (Singapore) Pte. Ltd. (“CAG(S)”) would like to invite interested companies to participate in a Direct Marketing Exercise for **Luxury Brand Name Concession(s)** at the Departure/Transit Lounge of Terminal 2.

We are looking for established, innovative and exciting Luxury brands and concepts that will inject buzz to and differentiate the retail offerings at Singapore Changi Airport’s newly revamped Terminal 2.

The decision of the evaluation, final allocation and award of the Concession(s) will be at the absolute discretion of CAG(S).

**Details of Direct Marketing Exercise**

**Title:** Direct Marketing for Luxury Brand Name Concession(s) at Departure/Transit Lounge, Terminal 2

**File Reference:** CAG/000/CM/2022/T022

**Concession Category:** Retail

**Size of units:**

Con-cession	Floor Area (sqm or thereabouts; subject to change and site measurements)
<b>Cluster 1</b>	
A	70 sqm or thereabouts
B	98 sqm or thereabouts
C	104 sqm or thereabouts
D	104 sqm or thereabouts
<b>Cluster 2</b>	
E	152 sqm or thereabouts
F	144 sqm or thereabouts
G	Scenario 1: 116 sqm or thereabouts Scenario 2: 168 sqm or thereabouts
H	Scenario 1: 137 sqm or thereabouts Scenario 2: 168 sqm or thereabouts
I	Scenario 1: 137 sqm or thereabouts Scenario 2: 170 sqm or thereabouts
J	Scenario 1: 116 sqm or thereabouts Scenario 2: Not applicable

**No. of Concessions:** 10

**Tenancy Period:**

<b>Concession</b>	<b>Tenancy Term</b>
A	3.5 years from 11 April 2024 to 10 October 2027
B	3.5 years from 11 February 2024 to 10 August 2027
C	3.5 years from (i) 1 October 2024 or (ii) the date of the physical handover of the Premises to the Tenant, whichever is the later of (i) or (ii) (“Commencement Date”)
D	3.5 years from (i) 1 December 2024 or (ii) the date of the physical handover of the Premises to the Tenant, whichever is the later of (i) or (ii) (“Commencement Date”)
E	3.5 years from 27 July 2024 to 26 January 2028
F	3.5 years from 8 February 2024 to 7 August 2027
G	3.5 years from (i) 1 June 2023 or (ii) the date of the physical handover of the Premises to the Tenant, whichever is the later of (i) or (ii) (“Commencement Date”)
H	3.5 years from (i) 1 June 2023 or (ii) the date of the physical handover of the Premises to the Tenant, whichever is the later of (i) or (ii) (“Commencement Date”)
I	3.5 years from (i) 1 June 2023 or (ii) the date of the physical handover of the Premises to the Tenant, whichever is the later of (i) or (ii) (“Commencement Date”)
J	3.5 years from (i) 1 June 2023 or (ii) the date of the physical handover of the Premises to the Tenant, whichever is the later of (i) or (ii) (“Commencement Date”)

**Publication Details****Direct Marketing Opening****Date:** 4 November 2022**Contact Person for the Direct Marketing Exercise****Name:** Ms. Polly Choy**Designation:** Manager,  
Airside Planning & Leasing**Contact No.:** +65 6541 2300**E-mail:** polly.choy@changiairport.com

### Important Information for Site Visit

1. Should you wish to view the site, please give prior notice of your attendance. For information, the Airport Police Division will take about 7 days to process the application.
  
2. Kindly email to **the above contact person** with the following details should you wish to view the site:-
  - i) Full Name (as per NRIC/ Passport)
  - ii) NRIC/FIN No. (provide Expiry Date of Work Permit)
  - iii) New Malaysian IC (compulsory for Malaysian or Singapore PR)
  - iv) Passport No.
  - v) Date of Birth (in DD/MM/YYYY format)
  - vi) Nationality
  - vii) Country of Birth
  - viii) Gender
  - ix) Race
  - x) Mobile No.
  - xi) Home Address

Note: Please bring along Work Permit, NRIC or Passport with **photo attached** in exchange for the Visitor Pass for the site visit. Identification cards without photos attached will **not** be allowed for exchange for Visitor Passes.