



Invitation to Direct Marketing

Changi Airport Group (Singapore) Pte. Ltd. ("CAG(S)") would like to invite interested companies to participate in a Direct Marketing Exercise for the **Short-Term Tenancy Shop Concession(s)** at the Departure/Transit Lounge of Terminal 1 and Terminal 3.

We are looking for unique and exciting brands and concepts with a proven track record that will inject buzz to and differentiate the retail offerings at Singapore Changi Airport. Preference will be given to brands that are not already represented at Departure/ Transit Lounge of Terminal 1 and Terminal 3. All product categories may be considered, except for Liquor & Tobacco, Perfumes & Cosmetics and Watches.

The decision of the evaluation, final allocation and award of the Concession(s) will be at the absolute discretion of CAG(S).

Details of Direct Marketing Exercise

Title: Direct Marketing for Short-Term Tenancy Shop Concession(s) at:

- Departure/Transit Lounge West, Terminal 1
- Departure/Transit Lounge East, Terminal 1
- Departure/Transit Lounge South, Terminal 3

File Reference: CAG/000/CM/2022/T33

Concession Category: Retail

Size of units:

Terminal	Concession(s)	Floor Area (sqm or thereabouts)
1	A	18 sqm
1	B	20 sqm
1	C	21.44 sqm
1	D	28 sqm
3	E	27.2 sqm

No. of Concessions: 5

Tenancy Period: The Tenancy Term shall be for a period of:

Terminal	Concession(s)	Tenancy Term
1	A	One (1) year, commencing from 15 October 2023 to 14 October 2024.
1	B	One (1) year, commencing from 1 July 2023 to 30 June 2024.
1	C	One (1) year, commencing from 16 May 2023 to 15 May 2024.
1	D	One (1) year, commencing from 8 August 2023 to 7 August 2024.
3	E	One (1) year, commencing from 18 May 2023 to 17 May 2024.

Option for New Term: No option for New Term

Publication Details

Direct Marketing Opening Date: 9 January 2023

Contact Person(s) for the Direct Marketing Exercise

Name: Ms. Zheng Ruoming

Designation: Assistant Manager,
Airside Planning & Leasing

Contact No.: +65 6229 5139

E-mail: zheng.ruoming@changaiairport.com

Interested operators, please request for a copy of the leasing documents from Ms. Zheng Ruoming.

Important Information for Site Visit

1. Should you wish to view the site, please give prior notice of your attendance. For information, the Airport Police Division will take about 7 days to process the application.
2. Kindly email to **the above contact person(s)** with the following details should you wish to view the site:-
 - i) Full Name (as per NRIC/ Passport)
 - ii) NRIC/FIN No. (compulsory to provide Expiry Date of Work Permit)
 - iii) New Malaysian IC (compulsory for Malaysian or Singapore PR)
 - iv) Passport No.
 - v) Date of Birth (in DD/MM/YYYY format)
 - vi) Nationality
 - vii) Country of Birth
 - viii) Gender
 - ix) Race
 - x) Mobile No.
 - xi) Home Address
 - xii) Company Name (as per ACRA)

Note: Please bring along Work Permit, NRIC or Passport with **photo attached** in exchange for the Visitor Pass for the site visit. Identification cards without photos attached will **not** be allowed for exchange for Visitor Passes.